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## Wholesale Price List

Fall 1927

SEP 26 1927

Import Division

*A*N investment in  
Perennials has  
helped others 

— the suggestion on page 3 may help you

JOSEPH F.  
**MARTIN**  
PERENNIAL NURSERIES

**Painesville, Ohio**

One-half Mile South of Randell Tavern  
On Chestnut Street



# GREETINGS *to the Trade*

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We hope you will get a new inspiration for your business—a new outlook—when you read this price list. We have tried to place ourselves in your position and describe each plant from your point of view. If we have failed, it is due to lack of accurate knowledge of your business. You must believe that we are interested in your success. That interest is not entirely unselfish, either, because your success tempers ours materially.

We are proud to present you with this Wholesale Price List for the Fall of 1927. A few proven new developments give variety to the larger list of staple varieties—all of them money makers for florists and nurserymen. Yet for every variety listed many have been discarded as unworthy.

## *We Sell Only Thrifty Field-Grown Plants*

Variety of soil and good climate assure us healthy, hardy plants, well matured. The actual field views shown herein give you an idea of the extent of our propagation. Adequate storehouses and packing to fill all orders promptly and accurately.

*Special Prices on Large Quantities*  
*Write for Quotation Stating Your Needs*

We want to thank our customers for their patronage in the past. On the basis of service and satisfaction we solicit your orders, large or small.

JOSEPH F. MARTIN





# Use Hardy Flowers for Summer Floral Pieces

THEY cover a dull season with a great variety of showy blooms at less cost than cuts and fillers that are grown under glass ~

THE basket of flowers illustrated on the opposite page was made up entirely of field-grown perennials which bloom at a time of year when greenhouse cuts and fillers are scarce.

Perennials also work up beautifully into sprays, wreaths, and bouquets, effectively replacing expensive greenhouse flowers.

About the middle of July the writer visited the wholesale houses in Cleveland, Ohio, our neighboring city, and to his disappointment found them almost empty, the greenhouse stock being cleaned out at that time. In other words, there was a scant selection for retail florists to choose from. Seeing the class of stock being offered for sale, he at once realized that by acquainting florists with what can be done with an assortment of the cut flower varieties of perennials, they need not worry much about how they are going to take proper care of their customers when the regular run of greenhouse stock is off the market.

As soon as he arrived home he walked thru the nursery, cutting a flower here and there. He soon had in his arms a large assortment. Looking deeply into the variety in his arms, he at once pictured in his mind the different high class pieces which this class of stock would fill to the taste of the most critical. He

*then engaged one of our small town florists and ordered him to make up a basket of the flowers.*

*Upon completion of the basket illustrated on page two it was shown to many of our leading citizens who unanimously pronounced it one of the most beautiful makeups they had ever seen.*

*The main flowers in this basket are Lily Regale. The balance are a general run of flowers such as Achellia, Gypsophilla Delphinium Daisies, etc. It is possible to get equally good results by using Glads or almost any outstanding flowers for the main flowers.*

*The illustration shown here will prove to you beyond all doubt that you can make anything with Perennials that can be made with any other flowers, and at the end of the month your account with your wholesale house will be much less, thus you will realize a larger saving in your income.*

*All during the outdoor growing season there are beautiful hardy flowers to be had — striking and showy for floral work. A careful choice of varieties for even a small plot of ground will furnish an abundance of flowers for a thriving business, thru-out a long growing season when you are preparing the greenhouse for another heavy run.*

*Your customers will appreciate the fact that the pieces you make of these outdoor flowers last longer than the more delicate cuts from the greenhouse. And you will appreciate perennials because they come up each year and bloom without much care.*

*The descriptions in this price list attempt in a limited way to give the floral uses and blooming season of each variety.*

*It will pay you well to glance it thru with a view to planning an outdoor planting as well as choosing stock for forcing.*

JOSEPH F. MARTIN



# PRICE LIST

*THE following list represents extensive field displays of healthy, hardy plants that will give you results in your business. We grow every item of stock we list and can fill orders immediately. The plants we offer are established.*

	Per 10	Per 100
<b>ACHILLEA Boule de Neige</b> (Ball of Snow). An improvement on the Pearl. Wonderful for cut flowers or garden. Flowers in June. A good filler .....	\$ 1.00	\$ 7.00
<b>Filipendulina.</b> (A Eupatorium.) This fine plant from the shores of the Caspian Sea grows 2 to 3 feet high; flowers bright yellow, in flat heads, and with lace-like foliage. June to September. Nice to plant among shrubbery, evergreens, or for back border, also a good flower for basket work. ....	1.00	7.00
<b>ACHILLEA Millefolium Roseum</b> (Rosy Milefoil). Finely cut deep green foliage; pink flowers in dense heads and found all summer. Suitable for general use. ....	1.00	7.00
<b>Perry's White.</b> 1 to 2 feet. June to September. A choice new variety; pure white flowers; broad, overlapping petals. Nothing better for cutting. An excellent filler. ..	1.00	7.00
<b>Tomentosa.</b> A very charming yellow-flowered plant blooming in June. It will do in the rockery or in any part of the border. While it grows naturally on dry, rocky soil, it has done well on lower and more moist levels. 6 to 12 inches .....	1.50	10.00
<b>ACONITUM</b> (Monkshood, Helmet Flower). Aconites form bushy clumps, and are invaluable for planting under trees or in shady or semi-shady positions. Also classed as an outstanding cut flower.		
<b>Fischeri.</b> A dwarf variety growing 30 inches high, with very large pale blue flowers in September and October. ....	1.50	10.00
<b>Spark's Variety.</b> July-August. Darkest blue of all. Plants ..	2.00	15.00
<b>Uncenatum.</b> A climbing variety well branched. Light blue flowers in July .....	1.50	10.00
<b>Volubile.</b> A very tall, slender-growing, semi-climbing variety, with dark blue flowers. July. ....	1.50	10.00
<b>Aconthus Latifolius.</b> A handsome decorative plant producing rose color flowers August and September. 3 feet high. A distinct garden plant. ....	2.00	15.00

# JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

	Per 10	Per 100
<b>ACANTHUS</b> , <i>mollis</i> . Purple flowers. Classed as above. ....	2.00	15.00
<b>ANCHUSA</b> (Alkanet) <i>Italica</i> , var. <b>Dropmore</b> . 4-5ft. June. Tall, branched growth. A large biennial having coarse leaves, and gentian-blue flowers. ....	1.00	7.00
<b>AQUILEGIAS</b> or <b>COLUMBINES</b> . The Columbines are one the most beautiful of all hardy plants and make themselves at home in any hardy border. Their period of flowering covers the late spring and early summer months. Taken as a whole they are the most important part of the hardy garden and should be grown in quantity by every lover of old- fashioned garden flowers. The following varieties are all suitable for cutting and are attractive when used with other flowers.		
<b>Alpina</b> . Grows about a foot high, having blue or some- times paler flowers. ....	1.50	10.00
<b>California Hybrids</b> . Beautiful hybrids running mostly to orange and orange red. ....	1.50	10.00
<b>Chrysantha</b> . Bright yellow, long spurred. ....	1.50	10.00
<b>Crysantha Alba</b> . A white variety of the above. ....	1.50	10.00
<b>Chrysantha Fl. Pl.</b> Double golden yellow flowers. ....	1.50	10.00
<b>Clematiquilla</b> , <b>Spurless Columbine</b> . An odd form; those we have seen in bloom were a deep wine red in color and ab- solutely spurless. ....	1.50	10.00
<b>Coerulea</b> . Sepals blue, petals white, a dainty effect. ...	1.50	10.00
<b>Farquhar Pinks</b> . A beautiful strain of nothing but clear pink colors. ....	1.50	10.00
<b>Flabellata</b> . A fine Japanese species with pale or nearly white flowers. Hardy. 12 to 18 inches. ....	1.50	10.00
<b>Long-Spurred Pink Hybrids</b> . A beautiful and reliable strain comprising a large percentage of pink and rose shades. Long spurs. ....	1.50	10.00
<b>Mrs. Scott Elliott's Long Spurred Hybrids</b> . Fine run of col- ors and distinct shape. ....	1.50	10.00
<b>Nivea Grandiflora</b> . Large, pure white. ....	1.50	10.00
<b>Siberica</b> . Flowers in May; mostly purple; useful for cut- ting. 2 feet. ....	1.50	10.00
<b>Silver Queen</b> . Beautiful rose flowers, long spurred. ....	1.50	10.00
<b>Rose Queen</b> . Deep pink. ....	1.50	10.00
<b>ARABIS</b> (White Rockcress)		
<b>Alpina</b> . 6-8 in. Pure white flowers, densely cover this plant in April and May. A striking rock garden plant. ....	1.50	10.00
<b>ARMERIA</b> . Sea Pink or Thrift. The following varieties are used extensively in rock garden planting.		
<b>Formosa</b> . 6 to 8 inches. Light pink. ....	1.50	10.00
<b>Formosa Alba</b> . White. ....	1.50	10.00
<b>Lauchearia</b> . Deep pink. ....	1.50	10.00
<b>Maritima</b> . ....	1.50	10.00

# JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

	Per 10	Per 100
<b>ARTEMISIA Lactiflora.</b> White. August. ....	1.50	10.00
<b>Asperula Hexaphylla</b> (Misty Woodruff.) 1-2 feet. Leaves in whorls of six, the plant strongly resembling asparagus plumosus; the small white flowers in recumbent open panicles. The growth is normally equal height and breadth. .	1.50	10.00
<b>ASPHODELUS</b> (King's Spear.) <b>Luteus.</b> Tall spikes of bright yellow, lily-like flowers; very fragrant; sword-like foliage; fine for borders. ....	1.50	10.00
<b>ASTERS Hardy</b> (Michaelmas Daisies). These are among the showiest of our late flowering hardy plants giving a wealthy bloom during September and October. Very showy in garden plantings. Also used extensively for decorative purposes. The following assortments are the choice of a long list of varieties.		
<b>Abendrothe.</b> Deep rose. 5 ft. ....	1.00	7.00
<b>Amellus Elegans.</b> Grows 12 to 15 inches high and produces large showy flowers of a rich bluish-violet during July and August ....	1.50	10.00
<b>Acris.</b> Feathery foliage, light blue. Flowers in August and September. ....	1.50	10.00
<b>Anita Ballard</b> Double flowers of a clear petunia violet..	1.50	10.00
<b>Belgian Queen.</b> Attractive bluish lilac ....	1.50	10.00
<b>Blue Gem.</b> Double flowers of rich blue. ....	1.50	10.00
<b>Climax.</b> One of the best and showiest, with large pyramidal spikes of large light lavender-blue flowers. Very free. 5 feet. ....	1.50	10.00
<b>Emilie Thoury.</b> Light ageratum blue ....	1.50	10.00
<b>Feltham Blue.</b> A pretty aniline-blue; very free. ....	1.50	10.00
<b>Mons.</b> Distinct reddish violet; a very showy type of refined character, useful in autumn hampers, and in general bouquets ....	1.50	1.00
<b>Japonica Double White.</b> Double flowers in large clusters. A fine variety for cutting. Grows 3 ft. high. ....	1.50	10.00
<b>Mauve Cushion.</b> Very dwarf. Delicate mauve. ....	1.50	10.00
<b>Mrs. Raynor.</b> The deepest red of all Asters. ....	1.50	10.00
<b>Novae Angeliae.</b> Bright purple violet. 4 ft. ....	1.00	7.00
<b>Novae-Angeliae Rosea.</b> Deep reddish violet. Height 4 ft. ..	1.50	10.00
<b>Sam Banham.</b> (3 feet). Earliest; feathery, pure white, better than most white varieties for cutting. ....	1.50	10.00
<b>St. Egwin.</b> One of the finest, covered with beautiful pink flowers. ....	1.00	7.00
<b>Tartarica.</b> Large bluish-lilac. 6 ft. ....	1.00	7.00
<b>White Climax.</b> Like Climax, except in color, which is pure white. ....	1.00	7.00





Field View of Astilbes, 1927



## ASTILBES

**T**HROUGHOUT the growing season we are visited by many people from all parts of the United States and from leading nursery centers of Europe. It so happened that among our visitors in the year 1922 was a representative of one of the largest Astilbe growers in Holland. In showing this gentleman through our nursery he pointed out to us a tract of land which he thought would grow Astilbes of the finest quality and he urged us to give these plants a trial on this particular ground.

Giving his advice our careful consideration we decided to import a good supply of the forcing and some of best garden varieties for a trial as to the size of clump we could develop and also to the quality of the forcing eyes. After being satisfied that we were growing an exceptionally good sized clump, we distributed some of the plants to florists for forcing purposes, having in mind to offer our customers stock that would please and give good returns for their investments.

These florists have pronounced our stock of superior quality. With all this assurance we decided to propagate Astilbes in quantity and offer same to our customers. By glancing at the illustration on the opposite page you will note that we are now growing them in extra large quantities.

### ASTILBES—

	Per 10	Per 100
<b>America.</b> Deep pink; excellent forcing variety; fine for early forcing. ....	3.50	30.00
<b>Gladstone.</b> A fine variety. Immense trusses of flowers are as white as snow, borne on erect, strong stocks; best white for forcing. ....	3.50	30.00
<b>Peachblossom.</b> A beautiful peachblossom pink. Compact grower. Prolific bloomer. One of the best for forcing..	3.50	30.00
<b>Aruncus.</b> A fine variety growing from 3 to 5 feet high, with long, feathery flowers in June and July. ....	3.50	30.00
<b>Betsy Cuperius.</b> Splendid new variety, growing 5 feet high. The fine drooping flower spikes 2 feet long, show in summer during June a great number of white flowers with pink center. A nice garden variety. ....	3.50	30.00
<b>Chinensis.</b> Large heads of silvery pink flowers. Garden variety. ....	2.50	25.00
<b>Gruno.</b> This new Astilbe grows 4 feet high and produces light and graceful spikes of spreading habit and has a splendid salmon-pink color. Award of Merit R. H. S. of Holland. Garden variety. ....	3.50	30.00
<b>Marguerite Van Rechteren.</b> This plant grows about 5 feet high. The flower stem itself has a length of over 3 feet. The very fine fringed flowers are bright red tinged with dark lilac. Garden variety. ....	3.50	30.00
<b>Metta Immink.</b> Dense plumes of pink flowers; 3 feet; garden variety. ....	3.50	30.00
<b>Pink Pearl.</b> Delicate pink, 3 feet; forcing variety. ....	3.50	30.00
<b>Queen of Holland.</b> Bluish-white; forcing or garden. ....	3.00	25.00
<b>Queen Alexandra.</b> Flowers are bright pink, extra large trusses—one of the best forcing varieties. ....	3.50	30.00
<b>Salland.</b> A vigorous growing variety with bronzy red stems and crimson-red flowers; 6 feet; garden variety. ....	3.50	30.00
<b>Vesta.</b> Lilac-rose 2½ to 3½ feet, forcing or garden variety	3.00	25.00

**JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO**

	Per 10	Per 100
<b>BAPTISIA Australis.</b> (False Indigo). A strong growing plant about 3 ft. high, suitable either for the border or wild garden with dark green deeply cut foliage and spikes of dark blue, lupine-like flowers; 2 yr. good for cutting. . .	1.50	8.00
<b>BOCCONIA Cordata</b> (Plume Poppy). 6-8 ft. Big, feathery heads of creamy white flowers. Tall, upright habit. Fine for back grounds, also makes a nice filler in basket work. . .	1.00	7.00
<b>BOLTONIA Asteroides.</b> Among the showiest hardy plants with large single Aster-like flowers. The plant is in bloom during the summer and autumn months with its thousands of flowers open at one time producing a very striking effect. Pure white, very effective. 5-7 feet. Good for cutting. . . . .	1.00	7.00
<b>Latisquama.</b> Lavender-pink. 4-5 ft.; good for cutting. . .	1.50	8.00
<b>BUPHTHALMUM salicifolium.</b> (Willow-leaf Oxeye.) Yellow flowers, neat bushy habit. Two feet. A distinct garden plant. . . . .	2.00	15.00
<b>CAMPANULA</b> (Bellflower). A large and varied family of the greatest value for general garden decorations. They are of the easiest culture, thriving in any ordinary garden soil.		
<b>Aelliariaefolia.</b> One to 2 feet, branching at the top; leaves heart shaped; flowers white, about 2 inches long, borne in racemes. Native to Asia Minor. Suitable for garden or rockery. . . . .	2.00	15.00
<b>Carpatica</b> (Carpathian Harebell). A pretty species growing in compact tufts, not exceeding 8 inches high; flowers clear blue; held erect on wiry stems. It begins blooming in June, continuing until October. As an edging for a hardy border or for the rockery it is unsurpassed. Alba white	1.50	10.00
<b>Medium Calycanthema</b> (Cup and Saucer). <b>Blue, White and Rose.</b> Colors separate. Classed among the showiest garden plants also one of the most desirable cut flowers. . .	1.00	7.00
<b>Media.</b> The well known "Canterbury Bells"; its numerous branches crowded with deep bells, the edges softly rolled back and fluted. In July; height 2 to 3 feet. Blue, rose or white. Very showy for garden; valuable for cutting. .	1.00	7.00
<b>Latifolia Macracantha.</b> 3 feet. June and July. Very handsome, enormous drooping bells of fine satiny lilac and deep purplish shades. Nice for rockery. . . . .	1.50	10.00
<b>Latifolia Macracantha Alba</b> . . . . .	2.00	15.00
<b>Persicifolia, Blue and Alba.</b> Separate. used mostly for garden planting. . . . .	1.50	10.00
<b>Trachelium</b> (Coventry Bells). A good border plant 2 to 3 feet high with large racemes of light purple bell shaped somewhat drooping flowers. . . . .	2.00	15.00
<b>CARNATION. (The Truest Hardy Outdoor Carnation.) No Florist Should be Without Them.</b> A beautiful strain of hardy pink, which resembles most of all the indoor Carnation, blooming in great abundance all summer, in the most magic colors, flowers being semi to full double. Excellent for cutting and very hardy.		
<b>Giant Pink.</b> . . . . .	1.50	10.00
<b>Giant Red.</b> . . . . .	1.50	10.00
<b>Giant White.</b> . . . . .	1.50	10.00
<b>Giant Yellow.</b> . . . . .	1.50	10.00
<b>Grenadin Red.</b> A large flowering type. Very desirable for garden or cutting. . . . .	1.50	10.00



**JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO**

	Per 10	Per 100
<b>CASSIA</b> (American Senna) <b>Marylandica</b> . July-August. A bushy growing plant with large panicles of bright yellow, curiously shaped flowers in abundant auxillary clusters, used for garden plantings . . . . .	1.50	10.00
<b>CENTAUREA</b> (Hardheads of Knapweed). Makes a fine display in the border; also excellent for cutting.		
<b>Dealbata</b> . Large and striking rose-pink flowers. June-July. 2 feet. . . . .	1.50	10.00
<b>Montana</b> (Cornflower). Grows 2 feet high bearing large violet-blue flowers from July to September . . . . .	1.50	10.00
<b>CHELONE</b> (Shell Flower). Handsome perennials growing about two feet high and bearing numerous spikes of large flower heads summer and fall, resembling the snapdragons		
<b>Lyoni</b> . Heads of showy purplish-red flowers . . . . .	1.00	7.00
<b>CHEIRANTHUS</b> (Siberian Wallflower). <b>Allioni</b> . A beautiful rock plant. Dazzling fiery orange flowers, on stems about a foot high. Best used as a biennial as it frequently blooms itself to death . . . . .	1.50	10.00
<b>Kewensis</b> . Borne on numerous slender stalks, the black-brown buds open into flowers of a delicate sulphur shade, which passes to orange yellow or purple-violet flowering throughout the summer. Desirable for cutting . . . . .	1.50	10.00
<b>Double Mx</b> . The spikes are closely set with double flowers of many shades including chocolate-brown, orange, purple and crimson, free flowering. Fine for cutting. . . . .	1.50	10.00
<b>HARDY CHRYSANTHEMUMS</b> . This is the flower above all others that gladdens your heart when your garden is growing bare. The inclusion of Hardy Chrysanthemums in your plantings makes it possible to have the garden bright with flowers after the majority of hardy herbaceous flowers are past. They are also valuable for cut flowers. The varieties offered below have been carefully selected and will give a flowering period of two months, from the middle of September until the middle of November.		
<b>Autumn Glow</b> . Rose crimson large . . . . .	1.00	7.00
<b>Excelsior</b> . Bright orange yellow; very free. Large . . . . .	1.50	10.00
<b>Field of Snow</b> . Pure white button. . . . .	1.00	7.00
<b>Golden Queen</b> . Yellow, large . . . . .	1.50	10.00
<b>Hilda Wells</b> . Beautiful Tuscan red shaded yellow at base of petals . . . . .	1.50	10.00
<b>Indian</b> . Copperish red . . . . .	1.00	7.00
<b>Little Bob</b> . Bronze button . . . . .	1.00	7.00
<b>Marie Antoinette</b> . Deep pink . . . . .	1.50	10.00
<b>Old Homestead</b> . A buff pink. One of the best . . . . .	1.00	7.00
<b>Victory</b> . White, large . . . . .	1.00	7.00
<b>Skibo</b> . Showy, golden button Pompon . . . . .	1.50	10.00
<b>CHRYSANTHEMUM MAXIMUM</b> (Giant Moonpenny or Shasta Daisy). In the garden they are classed among the most known Hardy Plants. They also hold an important position as desirable cut flowers.		
<b>Alaska</b> . Extra large . . . . .	1.00	7.00
<b>Arcticum</b> . (Arctic Daisy). Among fall flowering perennials this is one of the best. It forms an attractive clump of dark green foliage, and in September multitudes of white flowers, slightly tinged rose or lilac, 2 inches wide, appear. 2 to 2½ ft. Sept.-Nov. . . . .	1.50	10.00

<b>CHRYSANTHEMUM MAXIMUM Continued</b>		Per 10	Per 100
<b>King Edward VII.</b> New. Vigorous grower; enormous white flowers . . . . .		1.00	7.00
<b>Memorial.</b> A strong growing variety with extra good stems. Large flowers in bloom for use on Decoration Day. Very good cut flower . . . . .		1.50	10.00
<b>Glory of Wayside.</b> The earliest to flower coming into bloom in May with pure glistening white flowers, which are produced in great profusion on symmetrical compact plants from 12 to 15 inches high. . . . .		1.50	10.00
<b>COREOPSIS Delphinifolia—Larkspur Coreopsis.</b> Very floriferous, with yellow flowers a little smaller and later than lanceolata . . . . .		1.00	7.00
<b>Lanceolata.</b> A beautiful hardy border plant, grows 15-18 inches high and produces its bright yellow flowers in great profusion. By cutting off old flowers, will bloom until fall . . . . .		1.00	7.00
<b>DELPHINIUM</b> (Perennial Larkspur). Indispensable to the herbaceous garden. Their long showy spikes of flowers persist from June till frost and furnish the most satisfactory blues to any color scheme.			
<b>Belladonna.</b> The most continuous blooming of all, never being out of bloom from June first until cut down by hard frost. The clear turquoise blue of its flowers is not equalled for delicacy and beauty by any other flowers.			
1 year . . . . .		1.00	7.00
Select two year old clumps . . . . .		1.50	10.00
<b>Bellamosum.</b> The dark blue form of the popular Belladonna, 1 yr. . . . .		1.00	7.00
Select two year clumps . . . . .		1.50	10.00
<b>Chinensis.</b> A very pretty variety with fine feathery foliage and intense gentian-blue flowers in open panicles, 1 yr. . . . .		1.00	7.00
<b>Chinensis Album.</b> A pure white form of the above, 1 yr. . . . .		1.00	7.00
<b>English Hybrids.</b> (Blackmore and Langdon's best strain). For many years we have grown many different strains of Delphinium having in mind to supply our customers with the best obtainable. This strain without a doubt stands in a class by itself. It has the range of colors well divided in the palest shades of blue to the deepest indigo with a strong run of the most delicate shades of rose, double and single. 1 yr. . . . .		1.00	10.00
2 year plants . . . . .		2.00	15.00
<b>English Wrexham</b> or Hollyhock strain. Strong, mammoth flowering of the choicest colors. 1 yr. . . . .		1.50	10.00
2 year plants . . . . .		2.00	15.00
<b>Tall English Hybrids.</b> Unquestionably the finest strain of mixed hybrids ever offered. A grand assortment of single and double flowers. Colors ranging from lightest blue to purple, with flower spikes two feet long. Select 1 yr. . . . .		1.00	8.00
2 year . . . . .		1.50	10.00
<b>DIANTHUS Barbatus</b> (Sweet William.) Old favorites, bearing their sweet, clove-scented flowers in the greatest profusion during May and June. They are indispensable for the edge of the hardy border and for cutting.			
<b>Copper Red.</b> A new and rich color . . . . .		1.00	7.00
<b>Pink Beauty.</b> Improved fine deep salmon pink color . . . . .		1.00	7.00
<b>Scarlet Beauty.</b> Rich deep scarlet, bright green foliage, very fine . . . . .		1.00	7.00
<b>White Beauty.</b> Pure white . . . . .		1.00	7.00

JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

	Per 10	Per 100
<b>DIANTHUS Deltoides.</b> Maiden Pink. A dwarf variety with sprays of pink flowers; fine for rockery. 8 in. ....	1.50	8.00
<b>Deltoides Alba.</b> A white form of the above .....	1.50	10.00
<b>Her Majesty.</b> Double white. ....	1.50	10.00
<b>Latifolius Atrococcineus fl. pl.</b> (Everlasting Hybrid Sweet William). Beautiful summer bedding variety producing masses of brilliant fiery crimson flowers all season....	1.00	7.00
<b>Mrs. Simpkins.</b> Pure white; sweet scented. ....	1.50	10.00
<b>DIANTHUS Plumarius</b> (Hardy Pinks) .....	1.00	7.00
<b>Plumarius fl. pl.</b> .....	1.00	7.00
<b>Caesius (Cliff Pink).</b> Flowers delicate rose color, fragrant	1.00	7.00
<b>DIELYTRA, or DICENTRA.</b> A hardy perennial with heart-shaped, rose-colored flowers in drooping spikes. The base of the flower is furnished with two sheath-like spurs.		
<b>Eximia</b> (Plumy Bleeding Heart). A dwarf-growing sort, with beautiful finely cut foliage and showy racemes of pretty pink flowers throughout the season .....	2.00	15.00
<b>Spectabilis</b> (Bleeding Heart, or Seal Flower). An old fashioned favorite; its long racemes of graceful heart-shaped pink flowers are always attractive. It is used largely for forcing . . . . .	4.00	30.00
<b>DIGITALIS (Foxglove).</b> A grand display of thimble-shaped flowers in immense spikes during June and July. Tall growing with large rough foliage. Very showy in the garden. Separate colors. White, Rose and Purple ...	1.00	7.00
<b>Giant Shirley Foxgloves.</b> We now have a fine lot of field grown plants of the Giant Shirley Foxgloves. They are a genuine "Shirley" production of extraordinary size and vigor, growing 5 to 6 feet tall. The flower-heads are over 3 feet long, crowded with big, bell-shaped blossoms. Colors range from white and shell-pink to deepest rose, many attractively dotted with crimson or chocolate. Furthermore they are more apt to be of perennial habit than the old-fashioned Foxgloves. . . . .	1.50	10.00
<b>Grandiflora.</b> A beautiful clear yellow variety .....	1.50	10.00
<b>Lanata.</b> A distinct species, producing dense spikes, 2 to 3 feet high of odd looking flowers, the corolla being gray, the lip creamy-white. ....	1.50	10.00
<b>Maculata.</b> Spotted, superba .....	1.50	10.00
<b>Montrosa.</b> Tall spikes surmounted by one enormous flower. All colors . . . . .	1.50	10.00
<b>Sibirica.</b> Siberian Foxglove. A permanent kind with small, creamy colored flowers, borne in splendid, erect spikes, in great profusion. . . . .	1.50	10.00
<b>DORONICUM Excelsum.</b> Leopard's Bane. Has large, yellow marguerite-like flowers, 2½ to 3 inches across, in early spring. 1½ to 2 ft. May, June .....	2.50	20.00
<b>ECHINOPS Ritro.</b> Metallic blue flowers; thistle-like foliage 3 to 4 ft. July-August. Used for garden or cutting....	1.50	10.00
<b>ERYNGIUM</b> (Sea Holly). Finely cut spiny foliage and thistle-like heads of flowers a beautiful steel-like blue. Very decorative in the hardy border, and useful for dry bouquets in winter.		
<b>E. alpinum.</b> Rich metallic blue. . . . .	1.50	10.00

ERYNGIUM, Continued

Per 10 Per 100

**Amethystinum.** The finely-cut, spiny foliage and the beautiful thistle-like heads are of glistening amethystine-blue. For garden or cutting . . . . . 1.00 7.00

**Hybridum Grand.** Larger heads of light blue thistles. Garden or cutting . . . . . 1.50 10.00

**Planum.** The true blue Thistle, with amethyst stems and bracts. Garden or cutting. . . . . 1.00 7.00

**EUPHORBIA Corollata** (Flowering Spurge). A brancy low-growing plant with fine stems and foliage, literally covered from June to August with loose umbels of pretty white flowers. Good for cutting in long sprays; and one of the most charming mist-flowers to mix with bouquets of Larkspur . . . . . 1.00 7.00

**EUPATORIUM Ageratoides.** Fine cut-flower; fall bloomer. . . . . 1.00 7.00

**Coelestinum.** Simply covered with blue. Ageratum-like flowers in August and September. 2 feet. Fine for cutting . . . . . 1.50 8.00

**Eulalia Japonica Variegata.** Very ornamental; long, narrow leaves, striped green, white, and often pink or yellow. Very attractive planted around ponds or background for perennial plantings. . . . . 1.50 10.00

**FUNKIA Undulata Variegata** (Day Lily). Graceful green leaves having fluted white edge. Very conspicuous plant for border. They are also beautiful when used as a foliage pot plant for Easter sales. . . . . 1.50 10.00

**Undulata.** Robust grower. Extra large green foliage with 3 ft. flower stems of light blue flowers helps to make up the variety in the hardy border. . . . . 1.00 7.00

**Lanceolata.** Valuable by reason of its late flowering, lilac flowers in September; 2 feet. A good landscape variety. . . . . 1.00 7.00

**GAILLARDIA Grandiflora.** (Blanket Flower)—This is considered one of the most beautiful and desirable plants in cultivation, beginning to bloom in June they continue one mass the entire season. Base of petals are scarlet crimson, bordered golden yellow. A most beautiful combination. Fine for cutting . . . . . 1.00 7.00

**Grandiflora Copper-Red.** A striking color . . . . . 1.00 7.00

**GYPSOPHILLA Paniculata.** (Baby's Breath)—A beautiful old-fashioned plant possessing a grace not found in any other perennial and attracting the eye of everyone. Dense spreading bush, numerous tiny flowers in light feathery panicles, delicate foliage, fine for cutting, excellent for border or large rock gardens. July and August. Strong roots. . . . . 1.00 7.00

**Repens.** A beautiful trailing plant for the rockery, with clouds of small, white and pink flowers in July and Aug. . . . . 1.00 7.00

**GALLIUM Boralis.** Flowers resemble the Gypsophila. June and July. Good for cutting. . . . . 1.50 10.00

**HEMEROCALLIS.** Well known family resembling Lilies in character and bloom, usually sweet scented and bearing a great quantity of yellow flowers during long periods of summer varying with the variety. Are very showy in the garden. They run in height from 2 to 4 feet.

**Thunbergi.** Much like Flava, but flowers in July, a month later, and 6 to 10 inches of the upper portion of the flower scapes are thickened and flattened. . . . . 1.50 8.00

**Minor.** Dwarf lemon yellow. First of June. . . . . 1.00 7.00



# JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

HEMEROCALLIS Continued		Per 10	Per 100
<b>Flava.</b> Lemon Daylily. Fragrant yellow flowers in June. Grows 2 feet high with flowers on long stems for cutting. Siberia and Japan. ....			
		1.50	10.00
<b>HELENIUM.</b> (Helen Flower). This magnificent perennial during its blooming season from early August until the middle of September, literally produces hundreds of beautiful from yellow to bronze-colored flowers. The flowers on one and the same plant vary in colors according to their growth and different stages of development. Beautiful for the garden. Fine for cutting.			
<b>Autumnale Superbum.</b> Broad, spreading heads, deep, golden yellow flowers. One of the most striking flowers. 5 to 6 feet .....			
		1.50	10.00
<b>Autumnale Rubrum.</b> Similar to superbum, but has bright terra cotta red flowers; makes a wonderful display during the month of September. 5 to 6 feet .....			
		1.50	10.00
<b>Riverton Gem.</b> Old gold, changing to wall flower red. August and September. 4 feet. ....			
		1.50	10.00
<b>HESPERIS Matronalis.</b> (Sweet Rocket). Purple. ....			
		1.00	7.00
<b>Matronalis Alba.</b> White. ....			
		1.00	7.00
<b>LAEVIS.</b> Single yellow flowers, 2 feet. ....			
		1.00	7.00
<b>HIBISCUS.</b> (Mallow). <b>Crimson Eye.</b> Of quick, shrubby growth to 5 feet, bearing quantities of large open flowers like single Hollyhocks; white with prominent crimson throat. ....			
		1.00	7.00
<b>Mallow Marvels.</b> A giant race derived from the common native Hibiscus, which has elevated this type almost to the dignity of shrubs. Massed in great groups or generously interspersed with shrubs, these "Marvels" grow very rapidly, sometimes getting up to 8 or 10 feet in height; with plenty of broad foliage to furnish a rich setting for the mammoth flowers. ....			
		1.00	7.00
<b>HELIANTHUS,</b> (Hardy Sunflower). The perennial Sunflower should always be planted in masses, where they may have plenty of room, against backgrounds of shrubbery, or naturalized in wild gardens or woodlands. They produce a grand effect impossible to describe. In combination with hardy Asters, where broad color effects are wanted in late Summer, they have few equals. They are profuse bloomers, producing an unlimited supply of flowers for decoration.			
<b>Multiflorus Fl. Pl.</b> (Double Hardy Sunflower). Large, double Dahlia-like golden-yellow flowers in great profusion during July and August; 4 feet. Good for cutting. ....			
		1.50	10.00
<b>HEUGHERA sanguinea.</b> Alumroot; Coralbells; Crimsonbells. One of the best plants for the hardy border keeping up a succession of bloom during July and August. Its delicate spikes of coral-red bells are most charming, especially in a large bed or a mass. Nice for table or other decoration. ....			
		2.00	15.00
<b>HOLLYHOCKS.</b> We have this season a fine lot of strong, clean, healthy, vigorous one year old flowering plants of the finest strains under <b>Double Pink, Double Red, Double White, Double Yellow, Double Maroon</b> .....			
		1.00	7.00
<b>New Allegheny.</b> Immense semi-double flowers, with fringed edges. ....			
		1.00	7.00
<b>IBERIS, Sempervirens.</b> Hardy Candytuft. Flowers white. 10 in, April, May. Fine for borders. ....			
		1.50	10.00



Field View of Japanese Iris, 1927. Inset at the left is Gekko-no-nami and that at the right, tchin.



## IRIS KAEMPFERI, Japan Iris

FOR YEARS back we have been accumulating the Japan Iris we are now offering to the trade. Testing out hundreds of varieties, adding, and discarding varieties which did not come up to our satisfaction, we feel at this time that the varieties we are offering are by some special merit the best in their particular class considering the nature of its growth, type and distinction of flower.

We believe that we have a sufficient supply of all the varieties listed with which we can take care of your wants, in large or small quantities, at a reasonable price.

The illustration on opposite page is a proof in itself of the high quality of our stock. Please note the healthy growth and the beautiful display of the flowers.

	Per 10	Per 100
<b>Aspasie</b> , single, soft mauve blue . . . . .	2.00	15.00
<b>Astarte</b> , double beautiful dark violet. . . . .	2.50	20.00
<b>Circe</b> , double dark violet blue, finely lined with white....	2.00	15.00
<b>Eumee</b> , single dark violet. . . . .	2.00	15.00
<b>Gekka-no-nami</b> . Earliest to bloom, and the choicest white; very free. Glistening white with creamy white stigmas..	2.00	15.00
<b>Gold Bound</b> . A fine double, pure white, enriched by a creamy glow from the gold banded center. . . . .	2.00	15.00
<b>Helene</b> . Double blue ground, slightly veined darker blue	2.00	15.00
<b>Hercule</b> . Double, clear lilac, blue . . . . .	2.00	15.00
<b>Iphigenie</b> . Double, beautiful coloring, deep Chinese lilac. . .	2.50	20.00
<b>Iso-no-nami</b> . Double soft blue, silvery veins. . . . .	2.50	20.00
<b>Kumo-No-Obi</b> . Bright, clear purple, with distinct rays of white surrounding the golden throat, the pure white standards tipped purple. . . . .	2.50	20.00
<b>Mahogany</b> . Large double flowers, the latest to bloom. Purpled mahogany-red. The erect petals prettily crested. . . . .	2.50	20.00
<b>Melpomene</b> . Double, soft blue, distinctly veined with dark blue . . . . .	2.00	15.00
<b>Minerva</b> . Single, white tinted rose. . . . .	2.00	15.00
<b>Neptune</b> . Single deep rich velvety pansy violet with blackish reflections. . . . .	2.50	20.00
<b>Nereide</b> . Double beautiful indigo blue. . . . .	2.00	15.00
<b>Patrocle</b> . Single, superb dark reddish violet. . . . .	2.00	15.00
<b>Proserpine</b> . Single bright rich blue produced by sanding of velvety blue on white. . . . .	2.00	15.00
<b>Koki-no-Iro</b> . (Purple and Gold.) Enormous double flowers often ten inches across, early and free blooming; one of the very best varieties. Color, rich violet-purple with white petaloids tipped violet. The conspicuous golden throat extends outward in sharp bluish white rays. . .	2.00	15.00

## JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

### IRIS KAEMPFERI, Continued

Per 10 Per 100

**Reine de Bulgare.** The three large interpetals of soft lilac blue, finely veined with white. The black more pronounced in the small center petals. . . . . 2.00 15.00

**Ski-No-Ryo.** Double blue and white. . . . . 2.00 15.00

**Uchiu.** (Universe.) Beautiful, six-petaled flowers of largest size, on the longest stems. Color, cerulean blue with golden center and white. This variety covers the longest blooming season and is altogether one of the most attractive. . . . . 2.00 15.00

**Zama-No-Mori.** Only three petaled, but larger than most; one of the daintiest and most delightful of the delicate toned kinds. White, with a heavy azure blue zone. . . . 2.00 15.00

**IRIS Siberica.** The flowers resembling the Spanish and English Iris. These make a bright show in the garden and are excellent for cutting. They can be cut when in bud and will fully develop in water, blooming from latter part of May until end of June, purplish-blue flowers. 3 ft. . . 1.00 7.00

**Siberica alba.** Pure white. 3 ft. . . . . 1.00 7.00

## IRIS GERMANICA, Novelties

The following varieties in our judgment are the choice of recent introductions:

### IRIS GERMANICA

Each Per 10

**Ambassadeur.** A strong growing late variety with very large flowers. Standards reddish-violet falls deep velvety brown beard and style arms yellow. Of exceptional merit and superior to many varieties of a similar color. Three and one-half feet. . . . . .50 4.00

**Ballerine.** Early "S" light violet blue; "F" deeper. Very fragrant. Single blooms often five inches long. Wide rounded standards waved at the edges. . . . . 1.00 9.00

**Lent A. Williamson.** Early. Rated in 1922 by the American Iris Society as the finest iris in the world. Campanula violet and velvety royal purple. Brilliant gold beard. Massive in growth and flower. . . . . .40 3.50

**Lord of June.** "S" flappy lavender-blue; "F" rich violet blue. An exceedingly handsome Iris. Very bold and vigorous habit. . . . . .50 4.00

**Mother of Pearl.** Standards and falls pale bluish lavender with a faint creamy undertone. Large flowers of exceptional substance and perfect form on well branched stems. Vigorous in growth and producing its wonderful flowers freely. It is a self color with all the soft iridescent colors of Mother of Pearl. Has been called "the perfect Iris." . . . . .75 7.00

**Mlle. Schwartz.** Uniform soft light lavender-blue. Exceptionally large flowers. 4 ft. . . . . .75 7.00

**Queen Caterina.** Pale lavender-violet with orange beard; white haft, veined with bronze. A strong grower. . . . .40 3.50

**Shekinah.** 36 inches. Clear, soft yellow, shaded through the center. One of the finest yellow Irises and the first of Pallida growth. Midseason. . . . . .40 3.50

## IRIS GERMANICA, Standard Varieties

	Per 10	Per 100
<b>GERMAN IRIS. Alcazar.</b> Very large, broad petals. Standards, pale lilac blue with golden bronze throat; falls rich violet purple. ....	1.50	10.00
<b>Candelabra.</b> Large and striking. Standards light mauve dusted with violet; scapes silvery white. Falls perfectly limp with sharply defined veins converging to a solid blotch of almost black violet at the ends. ....	1.00	6.00
<b>Dorothea.</b> Milk white, clouded with porcelain blue, brown reticulations at base of all petals. ....	.85	5.00
<b>Iris King.</b> Old gold ,rich crimson bordered with gold; a very desirable variety; tall, with large flowers. ....	1.50	10.00
<b>Pallida Dalmatica Princess Beatrice.</b> This is the true type of pallida Dalmatica and still one of the most attractive and satisfactory all around varieties, with flowers of large size; both standards and falls of a clear lavender blue shading to a pale silvery blue at the base and sweetly scented. It is of strong, vigorous growth, over three feet high with unusually heavy, glaucous foliage. .	2.00	15.00
<b>LILIES Canadense</b> (Canadian Lily). Grows from 2 to 4 feet high and bears on slender stems terminal clusters of drooping flowers, orange, spotted with brown. ....	1.50	10 00
<b>Superbum</b> (Swamp Lily). Graceful stems. 5-6 feet, terminating in a pyramid of bright orange-crimson flowers.	1.50	10.00
<b>LILIUM Regale, or Myriophyllum</b> (The Regal Lily). It is absolutely hardy, and is excellent for forcing. It has been predicted that this will become the Easter Lily of the future and being so hardy, may be grown at home. The flowers are white, slightly suffused with pink, with a beautiful shade of canary yellow at the center, and extending part way up the trumpet. It is delightfully perfumed, reminding one of the Jasmine, and lacking the heavy, oppressive odor of most lilies. Blooms out-of-doors early in July. The Lilies shown in basket on page Two were cut from this stock. Strong bulbs. Flowering size, 3 to 5 inch circ. ....	2.50	20.00
<b>LILY-OF-THE-VALLEY.</b> Few flowers are as well known and as much appreciated as the Lily-of-the-Valley. After once being planted in a suitable place they will increase in number and will produce their graceful and sweetly scented blooms every spring for an almost indefinite time. We offer strong, field-grown clumps of this ever-popular old favorite which are sure to bloom. .	2.00	15.00

# JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

	Per 10	Per 100
<b>LATHYRUS.</b> (Hardy Everlasting Pea)—One of the best and most desirable flowering hardy climbing plants, attractive both in flowers and foliage, growing to a height of 8 to 10 feet, and producing clusters of large flowers the entire Summer; fine for cutting; lasting well. ....		
<b>Alba</b> —Pure white . . . . .	1.00	7.00
<b>Latifolius</b> —Deep rosy-red . . . . .	1.00	7.00
<b>Rosea</b> —Pink . . . . .	1.00	7.00
<b>LIATRIS PACHNOSTACHIA.</b> A perfectly hardy perennial of luxuriant growth, doing well in any kind of soil, poor or rich, moist or dry, producing richly colored purple flowers on stout stalks 6 feet high in graceful spikes one foot long. In bloom during July and August. First rate cut flower. . . . .		
	1.50	10.00
<b>Scariosa.</b> This is a much showier form than is usually sent out for this plant. It has large, showy, purple heads and flowers much later than the others. A very imposing form. September. Four to five feet. ....		
	1.50	10.00
<b>LINUM (Flax) Perenne Blue.</b> May-August. Pearly blue flowers. A graceful, hardy perennial. ....		
	1.00	7.00
<b>Alba.</b> Milk white flowers, very decorative. ....	1.00	7.00
<b>LOBELIA Cardinalis</b> (Cardinal Flower). Rich, fiery cardinal flowers. Strong plants, often producing ten to eighteen spikes. 24 to 30 inches long. ....		
	1.50	10.00
<b>Syphilitica.</b> Blue. 3 feet. August-September . . . . .	1.50	10.00
<b>LYCHNIS Viscaria Splendens.</b> Spikes of handsome flowers on stems one foot high, blooms in June. A very attractive plant in the border. . . . .		
	1.50	10.00
<b>Haageana</b> —Brilliant orange-scarlet flowers in May and June. 12 inches . . . . .		
	1.50	10.00
<b>Alpina.</b> Has pink flowers, in close, compact heads half an inch wide. Plant about 6 inches high. A pretty plant for the rock garden. A native of the Alps. May. ....		
	1.50	10.00
<b>Chalcedonic.</b> Maltese Cross; Jerusalem Cross; Scarlet Lightning. Two to 3 feet high, with white or scarlet flowers in good-sized corymbose heads. Give it a rich soil and it will bloom all summer. June. A showy plant for the garden and a striking cut flower. ....		
	1.00	7.00
<b>LYTHRUM Roseum Superbum.</b> Shrubby perennial 2 to 5 feet, at its best in cool and moist location although quite successful in the average border and among shrubs. Bright rose-colored flowers are borne freely in long terminal racemes from June intermitently to Sept. ....		
	1.50	10.00

**JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO**

	Per 10	Per 100
<b>MALVA</b> (Dwarf Mallow). <b>Moschata</b> . 1½ to 2 feet. July to September. Fragrant flowers in clusters, of a rosy tint. . . . .	1.00	7.00
<b>Moschata alba</b> . Exceptionally attractive; white, fragrant flowers . . . . .	1.00	7.00
<b>MONARDA Cambridge Scarlet</b> (Bergamot). Brilliant crimson scarlet, showy plants growing from 2-3 feet high, succeeding in any soil or position, with aromatic foliage and producing their bright flowers during July and August . . . . .	1.00	7.00
<b>Salmanica</b> . A salmon pink variety, flowers June to July. . . . .	1.00	7.00
<b>Myosotis Palustris</b> . The true "Forget-me-Not," appealing in its modest, azure beauty and cherished for its sentiment. Bushes up to 18 inches high and blooms profusely during early summer. . . . .	1.00	7.00
<b>NEPETA</b> (Ground Ivy; Catnip; Catmint). <b>Mussini</b> . An excellent plant for any position, but especially useful in the rock garden. Of dwarf, compact habit, producing masses of bloom of a beautiful shade of lavender. 1 to 1½ feet. . . . .	1.50	10.00
<b>OENOTHERA</b> . <b>Evening-Primrose</b> . <b>Fraserie</b> . Erect habit, fine deep golden flowers. . . . .	1.50	10.00
<b>PACHYSANDRA Terminalis</b> —One of the best ground covering plants, averaging 6 to 8 inches in height and branching freely into a dense mat. Its shapely indented foliage is practically evergreen; thick, rubbery, lustrous dark green. It bears small spikes of light colored flowers during May and June . . . . .	1.50	10.00
<b>PAPAVER Orientale</b> . . . . .	1.50	10.00
<b>Bracteatum</b> . Rich blood-red. . . . .	1.50	10.00
<b>POTENTILLA</b> . (Cinquefoil.) <b>Formosa</b> . Strawberry-like foliage, with cherry rose-colored flowers in summer, 1-2 ft. . . . .	1.50	10.00
<b>8401 Rupestris</b> . 20 in. Flower white in June. . . . .	1.50	10.00
<b>PENTSTEMON Barbatus Torreyi</b> . (Beard Tongue)—Slender spikes of bright scarlet flowers. 4 feet. June-August. . . . .	1.00	7.00
<b>Pentstemon acuminatus</b> . Lilac or violet flowers in July. Stems erect, about a foot high. A very attractive flower and nice for cutting. . . . .	1.00	7.00
<b>Grandiflorus</b> . One of the showiest, with thick, leathery leaves at base of stem and long, one-sided spikes of large, showy, lilac or purple flowers. . . . .	1.00	7.00
<b>Pubescens</b> . (Hirsutus). Stems 24 inches high, covered with violet flowers often producing flowers colored a flesh-pink; excellent for hot, dry place in the garden; is also a very fine wall plant. It stands hot, dry exposures as well as a Sedum. Do not fertilize this plant, except give it plenty of lime to bring out the color of the flowers. . . . .	1.50	10.00





Field View of Our Peony Planting. The insets of Baroness Schroeder at the left and Felix Crousse at the right represent large beautiful blooms, here greatly reduced



## PEONIES

Having propagated Peonies for the past seven years, we are now listing them in sufficient quantities to take care of your orders in small or large quantities. The divisions of varieties listed are of 3 to 5 eyes from 2 year clumps, with balanced roots, free from disease and guaranteed true to name. They are grown strictly for root production, hence they are better.

Per 10 Per 100

<b>Albatre.</b> A magnificent flower which opens like a rose. Pure white with a few pencilings of carmine on the edge of center petals. Fragrant; crown type; late midseason. An old variety, but one that will stand comparison with anything there is. . . . .	4.00	35.00
<b>Alexandriana.</b> Very large deep pink. . . . .	3.50	30.00
<b>Baroness Schroeder.</b> Rose type; late. White with shadings of flesh. This is one of the finest Peonies. Its immense flowers of great substance with high chalice-shaped center are freely produced, lasting a long time. Very fragrant. . . . .	7.00	60.00
<b>Charles McKellip</b> —(Brand, 1907.) Crown type; midseason. Open rose-shaped and develops into crown type. The irregular rich crimson petals of the center are mingled with gold stamens and surrounded by rows of broad silky guard petals. It has a charm peculiarly its own. . .	15.00	140.00
<b>Duchess de Namours.</b> White tinged with yellow, fragrant	3.00	25.00
<b>Felix Crousse.</b> Medium, bright red, fragrant. . . . .	4.50	40.00
<b>Festiva Maxima.</b> Early, pure white with crimson markings in the center, strong grower, fragrant. . . . .	3.00	25.00
<b>Germaine Bigot.</b> Very large, midseason, to late, a royal variety, most excellent pink. . . . .	5.00	40.00
<b>Jubilee</b> (Pleas 1910)—Rose type; mid-season. Buds show delicate opal tints; as they unfold the color changes to ivory-white. Unlike other Peony buds which are round, these are pointed like a rose. . . . .	20.00	150.00
<b>Karl Rosenfield.</b> A better Peony and a better quality of red than any of the older red sorts; pure, rich, intense crimson. Of half-rose type, it makes and remains a splendid full, rounded flower of excellent substance, equally valuable as cutflowers or garden glow. . . . .	7.00	60.00
<b>Kelway's Queen.</b> (Kelway 1909)—Rose type, late. Flesh pink. A rare Peony. . . . .	80.00	700.00
<b>La Perle.</b> (Crousse 1885)—Mid-season to late. Rose type. Large cup-shaped flowers, blush white, growing a little darker around the edges. Extra good. . . . .	6.00	50.00
<b>La Fee.</b> (Lemoine 1906)—"The Fairy." Crown type; early. Very large globular flowers. Guards mauve-rose, collar creamy white. . . . .	100.00	800.00

# JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

## PEONIES Continued

Per 10 Per 100

<b>Martha Bullock.</b> (Brand 1907)—Late. Enormous cup-shaped flowers of soft rose-pink, well formed and of good substance, supported on strong, stiff stems. Very vigorous and free bloomer. Fragrance quite pronounced but decidedly pleasing. . . . .	80.00	750.00
<b>Madame Ducl.</b> Bomb type; midseason. A very large, wonderfully built flower; broad guard petals; center bomb shaped like a huge ball; very double and compact..	5.00	40.00
<b>Marie Jacquin.</b> The water-lily peony. Semi double, cup-shaped white flowers, born in great profusion. Beautiful landscape variety. Midseason. . . . .	6.00	50.00
<b>Madam Augustte Dessert</b> —(Dessert, 1899). Midseason In color a violet-rose with guards and center marked with carmine. Erect, medium height, free bloomer. A very desirable Peony. . . . .	8.00	70.00
<b>Mons Dupont.</b> 8.3. Very large, cup-shaped flower; ivory-white; center petals splashed with carmine. The golden stamens show at the base of the petals; fragrant; a strong grower; very tall; midseason. . . . .	3.50	30.00
<b>Mons. Jules Elie</b> (Crousse 1888)—Bomb type; early mid-season. King of all Peonies. Color an ideal glossy lilac-pink, shading to a deeper rose at the base, the entire flower overlaid with a sheen of silver. Ideal for cut flowers. . . . .	5.00	40.00
<b>Primevere.</b> (Lemoine 1907)—Bomb type; mid-season. Outer petals sulphur-white, center petals deep sulphur-yellow. Best yellow Peony grown. . . . .	30.00	250.00
<b>Princess Beatrice.</b> Crown type; midseason. Large, compact, high built crown, guards delicate lilac-rose, collar creamy-white with shades of amber. Crown of brilliant seashell-pink, the extreme center flecked crimson..	3.00	25.00
<b>Rubra Superba.</b> 7.2. (Richardson, 1871). Deep carmine-crimson. Large; fragrant, rose type; medium height. Very late. . . . .	4.50	40.00

## PHLOX—An improved sunset. Strong field grown. Baur's

<b>Pink.</b> Bright deep pink. . . . .	1.50	10.00
<b>Athis.</b> Deep, clear salmon. Very fine. . . . .	1.50	10.00
<b>B. Compte</b> —Deep, rich ox-blood red. . . . .	1.50	10.00
<b>Eclaireur</b> —Brilliant rosy Magenta, white eye. . . . .	1.50	10.00
<b>Gefion</b> —Tender peach-blossom pink with bright rose eye, creating a soft mauve effect. Flower and truss very large on erect, compact stems. . . . .	1.50	10.00
<b>Mrs. Jenkins.</b> (Tall)—The best tall, early white for massing	1.50	10.00
<b>Miss Lingard</b> —Pearly white flower, with delicate pink eye. Very remarkable bloomer, producing two or three crops of flowers during the season; indispensable as a cut-flower for florists' use. . . . .	1.50	10.00
<b>Ryndstrom.</b> A lovely Neyron shade of rose-pink. The standard solid deep pink variety. . . . .	1.50	10.00
<b>Sir Edwin Landseer.</b> Very bright crimson; large trusses and vigorous, healthy growth. . . . .	1.50	10.00
<b>Sieboldi</b> —Crimson. . . . .	1.50	10.00
<b>Special French</b> —Glowing pink. Mammoth trusses. . . . .	1.50	10.00

JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO

	Per 10	Per 100
<b>PHLOX, Subulata</b> (Moss Pink)—The moss-like foliage covers the ground like a carpet; covered in April and May with a blanket of white or pink flowers.		
Alba—Pure white. . . . .	1.00	7.00
Lilacina—Soft lilac. . . . .	1.00	7.00
Rosea—Bright pink. . . . .	1.00	7.00
<b>PHYSOSTEGIA Virginica</b> (American Heather). Lavender pink. . . . .		
Alba. Pure white, very fine . . . . .	1.00	7.00
Gigantea. New dwarf pink. . . . .	1.50	10.00
<b>PHYSALIS Francheti</b> (Chinese Lantern Plant). An ornamental variety of the Winter Cherry, forming dense bushes about 2 feet high, producing freely its bright orange-scarlet lantern-like fruits. Used extensively by florists for Halloween decorations. . . . .		
	1.50	10.00
<b>PLATYCODON Grandiflorum</b> (Chinese Bellflower). June to September. Blue . . . . .		
Alba. White bellflower. . . . .	1.00	7.00
Mariesi. Large blue. . . . .	1.00	7.00
Mariesi alba. White-flowered form of the above. . . . .	1.00	7.00
<b>POLEMONIUM</b> (Jacob's Ladder) <b>Coeruleum</b> (Greek Valerian). 2 ft. Beautiful sky-blue spikes. April-July. Foliage fern-like. . . . .		
	1.50	10.00
<b>Reptans</b> (Greek Valerian). 8 to 10 inches. April to June. Dwarf, bushy plant of graceful growth. Showy blue flowers. Rock garden and fine border plant. . . . .		
	1.50	10.00
<b>PYRETHRUM Hybridum</b> (Painted Daisies) Red, white and pink mixed, blooms in June and July, a most beautiful hardy plant for the garden or cutting. . . . .		
	1.50	10.00
<b>Uliginosum</b> (Giant Daisy) . . . . .	1.50	10.00
<b>RANUNCULUS</b> (Buttercup). Well-known double yellow buttercup, effective either as a cut flower or grouped in the hardy borders.		
<b>Repens fl. pl.</b> A pretty, double-flowering bright golden yellow buttercup; flowers in May and June. . . . .	1.00	7.00
<b>Acris fl. pl.</b> A pretty double flowering bright golden yellow buttercup blooming in great abundance in May and June, 24 inches. Good for cutting. . . . .	1.50	10.00
<b>RUDEBECKIA Laciniata</b> (Golden Glow). We question if any one hardy perennial plant has met greater popularity than this. It is a strong, robust grower, attaining a height of 5-6 feet and produces masses of double yellow Cactus Dahlia-like flowers from July to September. . . . .		
	1.00	7.00
<b>Newmanii</b> (Black Eyed Susan). Dark orange flowers with deep purple cone, borne on stiff wiry stems three feet high. July to September. . . . .	1.00	7.00
<b>Purpurea.</b> (Giant Purple Coneflower). Peculiar reddish-purple flowers, with a very large brown, cone-shaped center. Blooms from July to October. 3 feet. . . . .	1.50	10.00
<b>SALVIA Azurea</b> (Meadow Sage). A Rocky Mountain species. Grows 3 to 4 feet high, producing during August and September pretty sky-blue flowers in the greatest profusion . . . . .		
	1.00	7.00
<b>Argentia.</b> Large silvery white foliage. Pyramids of yellow flowers; an outstanding hardy perennial plant for the garden. . . . .	2.00	15.00
<b>Pitcheri.</b> Rich gentian blue. . . . .	2.00	15.00
<b>Pratensis.</b> Deep blue flowers. Very desirable. . . . .	1.00	7.00

**JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO**

	Per 10	Per 100
<b>SCABIOSA Caucasica</b> (Pin Cushion Flower) (Blue Bonnet). A soft and charming shade of lavender; commences to bloom in June. Fine for cutting. ....	2.00	15.00
<b>Alba</b> . Flowers pure white. ....	2.00	15.00
<b>Japonica</b> . Lavender-blue flowers, from July to September; 2 feet. ....	1.50	10.00
<b>SAPONARIA Ocymoides</b> . Rock Soapwort. ....	1.00	7.00
<b>SEDUM</b> . Has thick glaucous foliage; drouth resisting and suitable for rockery or border.		
<b>Album</b> . Foliage green. Flowers white. 2 to 3 in. May-July..	1.50	10.00
<b>Spectabile</b> . Erect growing mass of rose colored flower heads 18 inches high. August and September. 2 year .....	1.50	10.00
<b>Spectabile Brilliant</b> . Bright red form of the above, 2 yr. ..	1.50	10.00
<b>Ibericum</b> . Numerous pink or white flowers; coarsely toothed leaves. 6 in. ....	1.50	10.00
<b>Apsinifolia</b> . Covered with yellow flwoers; foliage changing from deep green in spring to golden in autumn. ....	1.50	10.00
<b>Sieboldii</b> . Round, succulent glaucous foliage; bright pink flowers in August and September. ....	1.50	10.00
<b>Spurium Coccineum</b> . Flowers rosy crimson. 6 inches. July. and August. Very good. ....	1.50	10.00
<b>Stahlii</b> . Compact growth, with crimson autumn foliage....	1.50	10.00
<b>SIDALCEA (Greek Mallow)</b> . <b>Rose Queen</b> . Erect-growing, more or less branching plants of pretty bright rose colored flowers. During June and July. 2-3 feet. Extra for cutting. ....	1.50	10.00
<b>SPERGULA Pilifera</b> . 4 inches. A hardy evergreen suitable for grass edging or rockwork. ....	1.00	7.00
<b>SPIREAS</b> occupy an important place in the hardy border.		
<b>Filipendula</b> . Fern-like foliage with white flowers on stems 15 inches high. June and July. ....	1.50	10.00
<b>Ulmaria Flora Plena</b> (Meadow Sweet). One of the most useful hardy plants, grows about 3 feet high and produces its double white flowers during June and July. ....	1.50	10.00
<b>SPIREA Astilbe</b> . (See Astilbes).		
<b>STACHYS Lanata</b> . Silver leaves. ....	1.00	7.00
<b>STATICE Latifolia</b> (Sea Lavender). Grows 15 to 18 inches high with tufts or clumps of thick, leathery foliage and immense panicles of delicate blue flowers. Individual flowers very minute, similar in form to the Forget-me-not, but made into heads 18 inches or more across. ....	1.50	10.00
<b>Perezi</b> . Crinkled leathery foliage plant. ....	1.50	10.00
<b>STOKESIA Cyanea</b> (Cornflower Aster). Large blue flowers 4 inches in diameter. July-October. 1 1-2 feet. ....	1.50	10.00
<b>THALICTRUM Aquilegifolium</b> . (Meadow Rue). Pure white. 1 to 3 feet. May-July. ....	1.50	10.00
<b>Adiantifolium</b> . Leaves resemble Maidenhair fern. Yellow. 1 ft. June-July. ....	1.50	10.00
<b>Flavum</b> . Common yellow variety. 2-4 ft. Flowers in June. ..	1.50	10.00
<b>Glaucum</b> . Fine cut glaucous foliage. Bronze-yellow flowers in June. 2 ft. ....	1.50	10.00
<b>TRITOMA (Pfizeri)</b> . (Red Hot Poker Plant.) Orange-scarlet. Aug.-Sept. ....	2.00	15.00
<b>TUNICA Saxifraga</b> . Alpine Pink. ....	1.00	7.00





Viola Jersey Gem  
**VIOLAS**

**T**HE plants we offer are strong field-grown clumps like those shown in the illustration, suitable for immediate results in the best landscape effects.

Per 10 Per 100

**VIOLAS, or Tufted Pansies.** The improved forms of **Vilosa**

**Cornuta** are rapidly growing in favor. They flower continuously for nearly eight months in the year; and while their flowers are not so large as those of the Pansy, their bright colors and floriferousness make them welcome additions to any garden.

<b>Admiration.</b> Rosy purple .....	1.00	7.00
<b>Blue Perfection.</b> Deep purplish blue. ....	1.00	7.00
<b>G. Wermig. Alba.</b> White. ....	1.50	10.00
<b>Cornuta, G. Wermig.</b> Blue. ....	1.50	10.00
<b>Cornuta Lutea Splendens.</b> Golden yellow. ....	1.00	7.00

**Jersey Gem.** (New) Possesses the dwarf habit and continuity of blooming of the true horned Viola (*V. cornuta*), and the vigorous, bushy growth and roundish foliage of the finest English bedding varieties. Color is pure, rich violet, and slightly perfumed. It is one of the best introductions in the list of the hardy plants in recent years. See Illustration above .....

2.00 15.00

**Viola Papilio** (The Butterfly Violet) A distinct and attractive variety of the tufted Pansy producing its violet-blue flowers with dark eye from early spring throughout the summer until late in the fall. ....

1.00 7.00

**Scotch Border.** Mixed. ....

1.00 7.00

**White Perfection.** An excellent white. ....

1.00 7.00

**JOSEPH F. MARTIN PERENNIAL NURSERIES, PAINESVILLE, OHIO**

	Per 10	Per 100
<b>VIOLET. Prince of Wales.</b> The demand with the florist grows for this variety from year to year. This year we have a nice supply of strong field grown clumps that will make an extra good grade for greenhouse planting. ....	1.50	10.00
<b>VALERIANA Alba</b> (Garden Heliotrope) .....	1.50	10.00
<b>Valeriana Coccenia</b> . ....	1.50	10.00
<b>Officinalis</b> (Hardy Garden Heliotrope). Light pink. 3 to 5 feet. ....	1.50	10.00
<b>VERONICA Longifolia Subsessilis</b> (Speedwell). A 2 foot border plant with attractive foliage of distinct character, a roughened bronze green. Flowers are borne abundantly during July and August in long compact spikes. Deep blue. ....	1.50	10.00
<b>Incana.</b> Deep blue flowers with silvery foliage. 1 foot. July-August. ....	1.50	10.00
<b>Spicata.</b> 18 inches. June and July. Long spikes of violet-blue flowers. ....	1.00	7.00
<b>Elegans.</b> A nice erect growing variety. 18 inches; big flowers. Pink. ....	2.00	15.00
<b>VINCA</b> (Periwinkle or Trailing Myrtle). <b>Minor.</b> A trailing evergreen plant, used extensively for carpeting the ground under shrubs or trees or on graves where it is too shady for grass or other plants to thrive. ....	1.00	7.00
<b>Verboscum Nigrum.</b> A strong growing plant with extra large leaves and yellow flowers. ....	1.50	10.00
<b>YUCCA. Hacker's Variegated Leaf Yucca.</b> Derived from Yucca Filamentosa, and conforming closely thereto in form, habit, and paniced bloom—which first occurs at three years on a rigid 3 to 4 foot stalk. The surrounding bayonet-like leaves are dark bronze-green at center, breaking up with minor stripes to a broad outer edge of yellow. This foliage is permanent, assuming a contrastive purple tinge against winter's snow. A very striking punctuation plant among solid colors for summer show, and ranking with evergreens for winter usefulness; perfectly hardy in extremes of either cold. or heat. 2 year. ....	3.00	25.00



## SHRUBS

IN order to take care of our perennial business we have decided to offer the following list of shrubs at prices so attractive that we are sure you will be interested. We will have to use the ground for our plantings of perennials next spring.

			Price	
			Per 10	Per 100
75	Althea	3-4	2.00	15.00
75	"	2-3	1.50	10.00
2000	Ampelopsis Veitchii, 2 yr., strong		2.50	20.00
1000	Barberry Thunbergii	24-30	\$2.00	\$15.00
1500	"	18-24	1.50	10.00
1000	"	12-18	1.00	7.00
600	Bechtals Crab	4-5	6.00	50.00
600	"	3-4	5.00	40.00
500	"	2-3	4.00	30.00
1000	Catalpa Speciosa	4-6 ft.	Write for price	
200	Cydonia Japonica	2-3	3.00	20.00
1000	Deutzia Gracilis	18-24	2.00	15.00
600	"	12-18	1.50	12.00
700	Forsythia Fortunei	3-4	2.00	15.00
300	"	2-3	1.50	10.00
500	" Intermedia	2-3	1.50	10.00
300	"	18-24	1.00	8.00
600	" Seiboldi	3-4	2.00	15.00
400	"	2-3	1.50	10.00
100	Hskle Tartarian	3-4	2.00	15.00
100	"	2-3	1.50	10.00
50	Philadelphus Grand	3-4	1.50	12.00
50	"	2-2	1.00	8.00
200	Phil. Grand	4-5	2.00	15.00
250	Privet Amurane	2-2	1.50	10.00
500	Privet Ibota	2-3	1.00	8.00
2500	"	18-24	.90	7.00
4000	"	12-18	.60	5.00
500	Prunus Jap. Rosea	3-4	4.00	30.00
2000	"	2-3	3.00	25.00
1000	"	18-24	2.50	20.00
1000	"	12-18	2.00	15.00
700	" Alba	2-3	3.00	25.00
250	"	18-24	2.50	20.00
100	"	12-18	2.00	15.00
400	" Othela	4-5	5.00	40.00
300	"	3-4	4.00	35.00
200	"	2-3	3.00	25.00
300	" Pissardi	4-5	5.00	40.00
500	"	3-4	4.00	35.00
200	"	2-3	3.00	25.00
500	Prunus Triloba	2-3	4.00	35.00
200	"	18-24	2.50	20.00
100	Rhodotyphus Kerriodes	2-3	2.00	15.00
2000	Spirea Van Houtte	3-4	1.50	12.00
6000	"	2-3	1.20	10.00
2000	"	18-24	1.00	7.00
500	" Thunbergii	2-3	2.00	16.00
250	"	18-24	1.50	12.00
3500	" Anthony Waterer	18-24	2.00	15.00
2000	"	12-18	1.50	12.00
300	" Douglasi	3-4	1.50	12.00
175	"	2-3	1.20	10.00
75	Syringa Vulgaris	3-4	2.50	20.00
300	"	2-3	2.00	15.00
150	" Rothomagensis	3-4	2.50	20.00
100	"	2-3	2.00	15.00
2000	Symphoricarpos Racemasus	3-4	2.00	15.00
3000	"	2-3	1.50	10.00
1500	"	18-24	1.00	7.00
200	Weigela Variegata	18-24	2.00	15.00

In the list of sizes, the Greater Numbers Represent Inches and the Lesser, Feet

# FORCING ROSES

WE are offering the following Forcing Roses in the No. 1 and No. 2 grades. Orders are taken subject to the stock making up the grades by digging time. We are pricing all varieties listed, at the same uniform price—

NO. 1 **30c** Each

NO. 2 **15c** Each

VARIETY	Grade Count	
	NO. 1	NO. 2
Baby Rambler . . . . .		2400
Ellen Paulson . . . . .	50	60
Edith Cavel . . . . .	1500	500
Erna Tischendorf . . . . .	2000	4300
Eugene Jacquette . . . . .	100	120
Ideal . . . . .	500	1500
Lafayette . . . . .	25	50
Magna Charta . . . . .	300	200
Orleans . . . . .	100	120
Red Orleans . . . . .	350	350
Verdun . . . . .	75	75

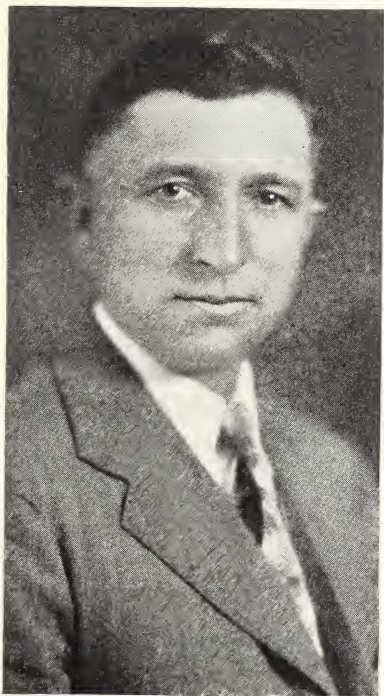
In our district the florists have found the No. 2 grade very profitable by using two plants in a good large pot. By using them this way, they are able to grow a much bushier plant than by using one plant of the No. 1 grade.

# Hard Work Is Secret of 'Joe' Martin's Success

(Reprinted from Painesville Telegraph of Tuesday, June 21, 1927)

From a modest barefoot boy, earning 50c per day at the Storrs & Harrison nurseries twenty-four years ago, Joseph F. Martin today has one of the finest nurseries in the Lake County district.

When just a boy 12 years of age, "Joe" started his nursery career at



**JOSEPH F. MARTIN**

the Storrs-Harrison Co., the same as hundreds of boys start out each year now, but the boys of today are paid many times what Joe received for his services. In recounting his early days at the game Joe told a Telegraph representative that his scale of pay was 50c per day for the first year and the second year he received a raise of 10c per day, making 60c per day; the third year, 75c; the fourth, 85c, and when he reached his fifth year he received \$1 per day. This was the regular scale of pay for boys in the nurseries at that time.

The first four years he did boy's work; the next four years he was in charge of the shrub department; the

next four he was in the perennial department and the last four years he was in the order department.

Young Martin's ambitions were to become a nurseryman and he did not lose a single opportunity to learn all he could about the nursery business.

In the year 1918 he bought a small home and two acres of land on Chestnut street where his first and present nursery and office are located. For two years he prepared to go into the business for himself and in 1920 he made his debut with a small two-acre plot.

He started in to grow hardy perennials. The reason for this, he says, was the fact that he knew this game better than any other and from all intents it was the easiest line to get started in because he had a very meagre capital at that time.

Joe Martin was successful right from the first year, but it was only due to hard work, long hours and a determination to make good.

His business continued to grow and he added more acreage until today he has 12 acres on Chestnut street under cultivation and 96 acres on West Jackson street.

In 1920 Mr. Martin erected a storage cellar, 20x120 feet, and two stories high. This gives him ample room for over 250,000 plants and this is the amount of stock he plans on storing each winter.

At the present time, Mr. Martin specializes in peonies, Japanese Irises, Astilbes and a general assortment of hardy perennials.

Each year he imports a large shipment of foreign stock from England, France, and Holland, and this includes the very newest creations known to the nursery business abroad.

His market is all over the United States. He sells at wholesale only from a wholesale price list. His production last year was over three million plants. This year promises to be the banner year, and last year's production will be increased materially.

His equipment consists of tractors, trucks and teams. Mr. Martin in the busy season hires several teams for his nursery, to help out.

During 1926 Mr. Martin shipped over 10 solid carloads of nursery stock, but his largest business is done by express.

The Joe Martin Nurseries are listed as members of the American Association of Nurserymen, the Lake County Nurserymen's Association and also the American Florists Association.

Joe Martin has always been a hard working, industrious nurseryman, and his successful nursery speaks for itself.

A profitable side-line for a floral shop is the sale of bulbs and roots for home planting. Many people would appreciate the service you can render by helping them plan and plant their home gardens. The sale of hardy plants is in its infancy because relatively few people realize the beautiful garden effects to be had with them.

## TRADE CUSTOMS

**IMPORTANT.** Please advise, when ordering, if you wish goods shipped by express or freight, giving best route for quick delivery. Write us on business stationery showing you are in the trade, and hence entitled to wholesale prices. It greatly facilitates selection and reservation of stock and shipment if orders are received early. All orders subject to prior sale.

**PRICES.** The prices in this catalogue are net, subject to change without notice, and f. o. b. Painesville, Ohio. Packing is charged at cost. This price list cancels all sales conditions and prices quoted in previous lists.

**TERMS.** Cash or satisfactory trade references must accompany all orders from purchasers unknown to us. To customers whose responsibility is known to us all bills are due net 30 days from date of invoice. On 60 day accounts and older 6% interest will be charged. 2% discount if paid by 10th of month following invoice.

**OUR RESPONSIBILITY.** While we exercise the greatest care to have our nursery products all genuine and reliable, and hold ourselves prepared to replace, on proper proof, all that prove untrue, we do not give any warranty, expressed or implied, or guarantee them to live and grow or give specific results. In case of any error on our part, it is understood that we shall at no time be held responsible for a greater amount than the original price of the goods.

**ADJUSTMENT OF COMPLAINTS.** Complaints for adjusting must be mailed upon arrival of stock, direct to our office in writing.

**TRANSPORTATION.** When we deliver stock to a transportation company our responsibility for its safety ceases. Your claims for damage should be made promptly to the agent of the transportation company at the point of delivery.

**INQUIRIES.** It is part of our service to you to answer your inquiries promptly. We solicit your correspondence. It will help us, however, if you will make your inquiry as brief and clear as possible.

**SHIPPING FACILITIES.** Northern Ohio is so centrally located that freight and express shipments to all parts of the country is prompt and convenient. The main line of the New York Central and Nickel Plate railroads with a switch near our nurseries, and Cleveland terminals only 30 miles away make for fast freight service. The American Express Company maintains a Painesville office.

**LOCATION.** To find our nurseries, go west from Painesville to Randell Tavern and turn south on Chestnut street one-half mile. Visitors are always welcome.





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**Painesville Telegraph Print**

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